

Growing your Business with Staffing Software Solutions: It's All About Choice



Today's staffing firm executives are under increasing pressure to grow profits, increase revenues, and develop their business. Making quick decisions is crucial, and being unable to access information makes it difficult to remain responsive to customers. Now, you have choices offered by the Bond eEmpACT family of staffing software products and services.

Web-Based Automation Solutions

Created exclusively for your customers or employees and accessible directly from your website, eEmpACT Software's browser-based eConnect permits quick and easy access to many important time consuming functions. eConnect allows your staff to stay productive by allowing customers and employees to enter order and timecard information, and view assignment status 24 hours a day, 7 days a week. And with detailed information like check and invoice history available to individuals who have been granted access, eConnect enables you to finally go paperless. The results are improved quality, fewer payroll and invoicing-related errors, and a web service with unlimited connections.

The numbers prove it. Recently, these statistics were recorded based on actual usage of eConnect by our customers:

- *Almost 200,000 page hits*
- *Traffic trending upwards, with an increase of 12%.*
- *30,868 unique visits for the month.*
- *26% of the visits were first time visits.*
- *6,000 timecard were processed through eConnect*

"Our main decision factor in implementing eConnect was the cost savings that we would gain in the short and long-term. The largest savings comes as a result of the electronic timecard option. We were spending approximately \$3,500 per month for this service through another vendor."

*– Eddie Ray, General Manager
Encadria Staffing Solutions LLC*

When customers were asked, why they decided to implement eConnect, they answered loud and clear. "We decided to implement eConnect because we have several clients that want to manage their payroll online. We also like the ability of our clients to view their invoices online," states Neil Ellison, CIO firstPRO, Inc.

Choosing to make their business run more efficiently is why Michael Ramsey, Manager of Accounting/IS Corporate Staffing

uses eConnect. He comments, "We decided to implement eConnect because we wanted to simplify and streamline the time entry process. We were looking to eliminate/minimize using staff to enter the timecards into eEmpACT, eliminate data entry errors, and minimize chances for fraud. We think the best feature in eConnect is the elimination of data entry for our accounting staff."

eConnect, combined with eEmpACT's front and back office staffing software, has allowed successful staffing firms to leverage technology to standardize procedures, monitor performance, and ensure operational excellence.

You're on the go with eEmpACT Mobile!

According to Informationweek.com, most companies no longer question whether or not to give employees access to their jobs via smartphones and other handheld devices.

With the eEmpACT Mobile solution, working through the eConnect Web Portal, you can access and prioritize critical data from anywhere through your handheld device. eEmpACT Mobile allows you to stay connected with Customer Relationship Management (CRM), history notes, order entry, graphs, maps and more, giving your team the tools necessary for you to make important decisions quickly.

The eEmpACT Mobile solution provides many benefits for your company including:

- *Previewing real-time snapshots of branch performance graphs*
- *Accessing sales visit and placement notes*
- *Verifying customer order statuses*
- *Removing the requirement to be near a desktop to view critical data*
- *Supporting decision-making with automatically refreshed data*
- *Utilizing Google Maps to get you where you need to go*

Keeping Up with Demand

It's not just about making decisions quickly, but making the correct decision that's right for your company. And now you have a choice when using the eEmpACT family of solutions: you can use the Microsoft-based client server version of eEmpACT, or you can use eEmpACT On Demand, the latest offering that is a 100% Web-based solution. Responding to the growing need for cost-savings through Software-as-a-Service (SaaS), eEmpACT On Demand provides users with the ultimate choice in Internet flexibility, communication cost efficiency and, most importantly, competitive advantage.

Whether you choose to use our ASP hosted model, a Microsoft client server environment, or our Web-based version, the Bond eEmpACT Software family of products and services offer you more choices and better service to become a more successful staffing firm. The choice to make an impact is crystal clear. ■